

Firm Introduction



FIRM

BEATOW PARTNERS is a dynamic and fast growing law firm providing a full range of legal services regarding Slovak and EU law to local and multinational companies as well as individual clients.

Our legal professionals have gained a sound reputation for their extensive experience and highly successful client service in handling complex acquisition, financing and commercial transactions, advising on different regulatory matters and representing clients in disputes. This heritage has been consistently supported by anchoring the firm's practice in principles of legal scholarship, professionalism, innovation and skilful, vigorous advocacy.

We are dedicated to delivering our clients the first-class practical legal advice based on a combination of the best international standards of practicing law and thorough knowledge of the local legal system and business practices. The standard of our service also includes providing our clients with direct access on a day-to-day basis to our partners who maintain an active role in the management and supervision of each client's case.

By working closely with our clients, we create and deliver solid legal solutions that are unique to the client's situation and help the client to achieve their own objectives and ambitions.

GLOBAL REACH

BEATOW PARTNERS is the sole Slovak member of the prestigious **Meritas** global network of independent law firms, one of the world's largest and most respected alliances of independent law firms. With more than 6,800 lawyers and about 170 law firms in almost 70 countries worldwide, Meritas provides the firm and its clients with worldwide access to first-class legal advice in most of the regions of economic interest. As Meritas approves as members only law firms that meet strict quality requirements and all member firms are subsequently subject to ongoing and systematic quality control of the member firms' services, our clients can feel comfortable when relying on legal advice given by Meritas member firms. For more information on Meritas and its member firms, please visit its web page at www.meritas.org.

In addition, the firm co-operates, on a regular basis, with two leading premium global law firms – Baker & McKenzie and Norton Rose Fulbright, as their correspondent Slovak firm.

RANKINGS

BEATOW PARTNERS is ranked in all prominent international legal directories, such as Legal 500, Chambers & Partners and IFLR1000.

PRACTICE

Mergers and Acquisitions

- » performing pre-acquisition and vendor legal due diligence review of target business
- » acquisitions and divestitures of shares, assets or going business concerns
- » drafting and negotiating transaction documentation (e.g., share purchase agreements, asset purchase agreements, business sale agreements, shareholders agreements, joint venture agreements, escrow account agreements, etc.)
- » advising on merger control and other regulatory aspects of acquisitions and divestitures, obtaining merger control clearances and other approvals from national regulatory bodies
- » advising on full range of legal aspects of post-acquisition integration of businesses, including corporate restructuring
- » preparation and organization of takeover bids and squeeze-outs

Corporate and Commercial

- » formation of business companies and other legal entities, including not-for-profit organizations and branch offices of foreign undertakings
- » obtaining licenses and permissions required for the conduct of business activities
- » on-going corporate support, including implementing share capital changes and other corporate changes, organizing shareholders meetings, assisting in annual corporate filings and maintaining corporate books
- » providing general corporate advice, including advising on directors' and officers' liability
- » drafting and negotiating shareholders agreements, joint venture agreements and advising on shareholders relationships, including minority shareholders issues
- » designing and implementing corporate restructuring and reorganization, including, mergers, legal form conversions, de-mergers and spin-offs
- » advising on and providing legal assistance during the process of the liquidation of a company
- » advising on the formation of joint ventures and other similar arrangements
- » drafting, reviewing and negotiating a full range of commercial contracts and other legal instruments, including distribution, agency, consultancy, franchise and outsourcing agreements and general terms and conditions of sale, purchase or provision of services
- » advising on business secrecy protection, including drafting and negotiating confidentiality and disclosure agreements
- » advising on e-commerce matters

Regulatory

- » advising on regulatory and compliance matters across all sectors, including, electronic communications, utilities and military trade
- » legal counseling on regulatory and compliance matters in the pharmaceuticals and medical devices sectors, including marketing authorizations, distribution licenses, advertising and promotion techniques and campaigns, price regulation, clinical trials, unfair competition practices and business ethics compliance
- » providing regulatory advice in respect of the activities conducted by banks and other credit institutions, insurance companies, investment and pension funds, securities dealers and other providers of financial or investment services
- » advising on procedural and other aspects of public procurement and concessions
- » advising on consumer protection issues, including labeling, packaging, language requirements, promotion and product safety
- » advising on data privacy issues, including cross-border transfer of personal data, privacy policies, data protection aspects of direct marketing, data privacy in the banking, telecommunications, IT and health care sectors
- » advising on and assisting in the implementation of record retention policies
- » legal counseling on anti-bribery and money laundering regulations and assisting in internal audits on compliance with the U.S. Foreign Corrupt Practices Act

Real Estate and Construction

- » drafting and negotiating real estate purchase and sale agreements
- » negotiating lease agreements in relation to all types of properties, including production and manufacturing facilities, warehouses, retail premises and office spaces
- » conducting property title examinations
- » legal counseling on building and infrastructure construction project phases, including drafting and negotiating the contractual documentation
- » advising on legal aspects of zone planning, building permits and occupancy permits
- » advising on compliance with environmental regulations
- » advising on mortgage-backed and other forms of property financing

Financing

- » advising lenders and borrowers on project, acquisition and other financial transactions, including the drafting and negotiating of loan agreements, security documentation and other related instruments
- » advising on financial leases
- » providing Slovak law advice under SEC Rule 17f-5 and 17f-7
- » legal counseling on and assisting in implementation of securitization structures
- » advising on legal aspects of different derivative instruments

Employment and Benefits

- » drafting tailor-made and model employment contracts and related agreements with employees of all categories (from entry-level to top management positions)
- » drafting and advising on work codes and other internal work regulations and policies
- » advising on non-compete and non-disclosure covenants in employment contracts, including drafting non-competition and non-disclosure clauses or agreements
- » comprehensive counseling on all forms of employment termination, including assistance with preparation and organization of mass layoffs
- » advising on various forms of employee remuneration, including advising on and assisting in implementation of equity-based compensation and incentive programs in relation to employees in the Slovak Republic
- » advising on labor, visa, permit and other matters relating to the employment of foreign nationals in the Slovak Republic
- » advising on various aspects of and assisting in transfer or secondment of employees
- » providing general advice on Slovak employment law, including advice on protection of health and safety at work, protection against discrimination, social security and health care insurance as well as matters relating to relationships with trade unions and other representatives of employees

Competition

- » advising on competition aspects of mergers and acquisitions, including merger control filings with the Antimonopoly Office of the Slovak Republic (the Slovak competition authority) and obtaining merger control clearances
- » advising on competition aspects of commercial contracts, including distribution and franchise agreements, and other forms of business co-operation
- » legal counseling on and assisting in applications for immunity under the leniency policy
- » advising on competition compliance of undertakings with a dominant position in the Slovak Republic market
- » advising on protection against unfair competition and unfair conduct of competitors
- » performing internal reviews on compliance with Slovak and EU competition regulations
- » representing clients before the Antimonopoly Office of the Slovak Republic and local courts in competition matters, including assistance during “dawn raids” carried out by the domestic or EU competition authorities
- » advising on state aid issues

Litigation

- » pre-trial analysis of legal risks and liabilities and the development of strategies for the settlement of disputes
- » representing clients in out-of-court settlement negotiations, including structuring settlement agreements and related documents
- » representing clients in judicial and arbitral litigations in all areas of law, including drafting petitions, appeals and other submissions as well as assisting in the collection of evidence and participation in court hearings
- » advising on and assisting in debt collection
- » advising on and assisting in domestic enforcement of judicial and arbitral decisions obtained abroad
- » representing clients in administrative proceedings and investigations held by public authorities
- » providing legal opinions on Slovak law issues for the purposes of foreign litigations

Insolvency

- » analyzing and advising on insolvency implications of financial and corporate transactions and other business arrangements
- » legal counseling on and assisting in implementation of measures to avoid insolvency proceedings, including restructuring proceedings
- » advising on the rights and obligations of the creditors and debtors during insolvency proceedings
- » advising on Slovak law aspects of cross-border insolvency proceedings conducted under the EC Regulation on Insolvency Proceedings
- » advising on acquisition of assets from a bankrupt estate

LEADERS

Branislav Brocko | Partner

Education: Comenius University School of Law, Bratislava, Slovakia (Graduated in 1996); Matej Bel University School of Law, Banská Bystrica, Slovakia (Juris Doctor (*JUDr.*) degree in 2014); Course on Comparative Commercial Law (Summer Institute of Law organized by University of Tulsa, College of Law, Oklahoma, USA, 1995). | *Professional Career:* Czech & Slovak American Enterprise Fund, Bratislava, Slovakia 1995-1996 (paralegal); Deloitte Touche Tohmatsu, Bratislava, Slovakia, 1998 (lawyer at the tax and legal department); Marek & Partners (a Slovak corresponding law firm of Baker & McKenzie), Bratislava, Slovakia, 1998-2010 (1998-2000, associate; 2001-2010, partner); the Firm since 2010. | *Membership:* Slovak Bar Association (admitted 2000). | *Languages:* Slovak, Czech, English. | *Practice Areas:* Mergers and Acquisitions, Foreign Investments, Corporate and Business Matters, Real Estate and Property Development, Competition Law, Employment and Labor Law, Regulatory (Telecommunications, Pharmaceuticals and Military Trade).

Michal Delinčák | Partner

Education: Comenius University School of Law, Bratislava, Slovakia (Graduated in 2002). | *Professional Career:* Marek & Partners (a Slovak corresponding law firm of Baker & McKenzie), Bratislava, Slovakia, 2002-2010 (2002-2009, associate, 2010, partner); the Firm since 2010. | *Membership:* Slovak Bar Association (admitted 2006). | *Languages:* Slovak, Czech, English, German. | *Practice Areas:* Real Estate and Property Development, Banking and Finance, Corporate and Business Matters, Commercial Contracts, Employment and Labour Law, Insolvency and Restructuring, Regulatory (Pharmaceuticals).

Peter Mikletič | Partner

Education: Comenius University School of Law, Bratislava, Slovakia (Graduated in 1996); the Utrecht University, The Netherlands (Course on International Arbitration and Commercial Law, 1995); Courses on Comparative Commercial, Tax and Private Law (Summer Institute of Law organized by the Cleveland-Marshall School of Law, Ohio, USA, and the University of Tulsa College of Law, Oklahoma, USA, 1993, 1994, 1995); ACCA - successfully passed exams on Czech accounting standards organized by the Czech Chartered Association of Certified Accountants (1998). | *Professional Career:* Czech & Slovak American Enterprise Fund, Bratislava, Slovakia, 1993-1994 (paralegal); Altheimer & Gray, Bratislava, Slovakia, 1994-1996 (paralegal); Krivák & Co. (a then member firm of the former Andersen Legal network), Bratislava, Slovakia, 1997-1998 (associate); Arthur Andersen, Bratislava, Slovakia, 1998 (lawyer at the tax department); Weinhold Andersen Legal (now Weinhold Legal) (a then member firm of the former Andersen Legal network), Bratislava, Slovakia, 1999-2001 (associate); Andersen Legal Australia (a member firm of the former Andersen Legal network), Sydney, 2000-2001 (secondment); Marek & Partners (a Slovak corresponding law firm of Baker & McKenzie), Bratislava, Slovakia 2001-2003 (partner); Werner & Partners, s.r.o., Bratislava, Slovakia, 2003-2010 (partner); the Firm since 2010. | *Membership:* Slovak Bar Association (admitted 2001). | *Languages:* Slovak, Czech, English, Russian. | *Practice Areas:* Mergers and Acquisitions, Corporate and Business Matters, Competition Law, Banking and Finance.

Oliver Weber | Partner

Education: Comenius University School of Law, Bratislava, Slovakia (Graduated in 1999, Juris Doctor (*JUDr.*) degree in 2001). | *Professional Career:* Weinhold Andersen Legal (now Weinhold Legal) (a then member firm of the former Andersen Legal network), Bratislava, Slovakia, 1999-2000 (associate); Čechová & Rakovský, Bratislava, Slovakia, 2000 (associate); Hoffmann, Groman & Weber, Bratislava, Slovakia, 2000-2003 (2000-2002, associate; 2003, partner); Werner & Partners, s.r.o., Bratislava, Slovakia, 2003-2010 (partner); the Firm since 2010. | *Membership:* Slovak Bar Association (admitted 2003). | *Author:* A number of articles on different civil and commercial law issues published in various professional and business journals. | *Languages:* Slovak, Czech, English. | *Practice Areas:* Commercial Contracts, Civil Law, Civil and Commercial Litigation, Real Estate and Property Development, Employment and Labour Law, Corporate and Business Matters, Insolvency and Restructuring.

EXPERIENCE

Below, please find a list of selected transactions and projects, in which our legal professionals have been involved throughout their professional career (in the most of the cases, as lead counsels or key team members):

Mergers and Acquisitions

- **A global pharmaceutical company with headquarters in US** – sale of the established products business operated in Slovakia to a major global pharmaceutical company
- **Leading European private equity fund** – acquisition of a majority stake in a leading retail design consultancy and manufacturing company with headquarters in Slovakia
- **A global manufacturer of medical devices and pharmaceuticals** – advising on acquisition and integration of Slovak operations of Swiss manufacturer of medical devices
- **Founders of a leading provider of retail execution and DSD solutions** – sale of 100% stake to leading U.S. based provider of integrated business software solutions for CPG and Food & Beverage verticals
- **A global LPG trader and distributor** – sale of the stake in a major Slovak LPG distributor
- **A large Danish moving and relocation company** – Slovak law due diligence in connection with acquisition of a leading European moving and relocation services company with one of the operations in Slovakia
- **A large European engineering company** – acquisition of a Slovak engineering business from a Finnish steel company and related corporate restructuring
- **A global hi-tech security solutions provider** – acquisition of a regional business of a U.S. based security solutions provider
- **European Bank for Reconstruction and Development** – sale of a stake in the largest Slovak insurance company to a global financial services provider
- **A large Swedish construction components producer** – acquisition of a large Slovak sheet metal producer with subsidiaries in Romania, the Czech Republic and Hungary
- **A large French company** – bid process for the acquisition of a company managing a water supply and sewerage system in the Central Slovakia
- **Owner of a Slovak IT company** – sale of a shareholding interest to a leading Slovak telecommunication company
- **A leading European infrastructure management company** – bid process for privatization of the Bratislava and Košice airports in Slovakia
- **A large German engine components manufacturer** – acquisition of the Slovak part of the engine components business of a large U.S. automotive company
- **A large Austrian power company** – divestment of the wind power business in Slovakia
- **One of the largest CEE oil and gas companies** – bid process for the acquisition of the fuel, lubricants and aviation businesses of a large U.S. oil company in Central Europe, including Slovakia
- **Slovak Government** – contemplated privatization of six heating plants

- » **A large French cheese producer** – acquisition of one of the largest cheese producers in Slovakia
- » **A large European mass media group** – acquisition plans in the Slovak media market
- » **A large French cheese producer** – acquisition of a processed cheese business from another Slovak cheese producer
- » **A Spanish industrial conglomerate** – acquisition of a group of waste management companies in the Central Europe, including Slovakia
- » **An Indian investor** – contemplated acquisition of an Italian engine producer having one of its operations in Slovakia
- » **A large Dutch dairy company** – acquisition of two large dairy producers in Slovakia
- » **A global manufacturing and technology company** – divestment of certain operations in Slovakia
- » **A Dutch/Swedish industrial components manufacturer** – sale of the automotive components division having one of its operations in Slovakia
- » **A large Polish operator of pharmacy chains** – contemplated acquisition of one of the largest Slovak pharmacy chains
- » **A large European road construction company** – contemplated acquisition of a Slovak road construction company
- » **A major European utility company** – privatization of the dominant Slovak electricity company (the Slovak Republic's largest privatization)
- » **A Belgian company** – acquisition of a part of business of a Slovak chemical factory
- » **Shareholders of a Slovak paper tissue and coaster products** – sale of the shareholdings to a leading international pulp and paper company
- » **A large Belgian insurance company** – acquisition of a Slovak insurance company
- » **An international holding company** – sale of a global powertrain sensors and actuators designer and manufacturer with one of its operations in Slovakia to a leading global driver control systems producer
- » **Shareholders of a Slovak IT company** – sale of the shareholdings to an Austrian IT company
- » **A large Dutch dairy producer** – divestment of the operations in Slovakia
- » **A large Scandinavian internet portal operator** – acquisition of a major Slovak internet portal operator
- » **A large Greek company** – contemplated acquisition of a Slovak food manufacturer
- » **Shareholders of a major Slovak agricultural group** – sale of shareholdings to a large Czech agricultural, food and chemical conglomerate
- » **Shareholders of a major Slovak bakery** – sale of shareholdings to a large Czech agricultural, food and chemical conglomerate
- » **An international forwarding company** – contemplated acquisition of a Slovak forwarding company

- » **A Swiss company** – sale of a shareholding in a Slovak producer of car plates
- » **Shareholders of a Slovak producer of non-alcoholic beverages** – contemplated sale of the shareholdings to a foreign investor
- » **A large Scandinavian satellite communication and internet provider** – acquisition of a Slovak internet provider
- » **A Belgian company** – contemplated acquisition of a Slovak machinery company
- » **A UK based company** – acquisition of the Slovak part of the wound care business from a leading global producer of consumer health care products, pharmaceuticals and medical devices
- » **A large foreign company** – bid process for privatization of a major Slovak bank
- » **A German industrial group** – Slovak law due diligence in connection with acquisition of a group of foundries having one of its operations in Slovakia
- » **Private investors** – acquisition of several solar power and biogas combined heat and power plants in Slovakia
- » **A German subsidiary of a major Korean company** – pre-acquisition legal due diligence review of three solar energy projects developed by a Slovak developer

Corporate and Commercial

- » **A leading Central and Eastern Europe used car reseller** – Slovak part of the restructuring of its European operations
- » **German transportation company** – relocation of its Slovak operations to Germany
- » **A global construction company with headquarters in Germany** – corporate restructuring of its business operations in the Slovak Republic
- » **International insurers and reinsurers with headquarters in Australia** – advising on Slovak aspects of restructuring of its business operations in the Czech and Slovak Republics
- » **Swedish sheet metal processing company** – establishing a joint-venture with Slovak engineering group
- » **A leading global innovative pharmaceutical company** – Slovak part of the world-wide separation of the client's proprietary products business
- » **A leading Danish shoe manufacturer** – restructuring of the client's retail activities in the Slovak Republic involving, *inter alia*, a cross-border merger and transfer of business to newly established local operating subsidiary
- » **A large Swedish construction components producer** – post-acquisition corporate restructuring of existing and newly acquired Slovak operations
- » **A large European pharmaceutical company** – restructuring of a shareholding in one of the largest Slovak pharmaceutical producers
- » **A Germany based manufacturer and reseller of lingerie** – restructuring of the client's regional operations by way of a cross-border merger
- » **A large Dutch dairy producer** – voluntary liquidation of a Slovak subsidiary

- » **A leading global supplier of quality power transmission and motion control products** – Slovak part of the restructuring of regional operations involving transfer of a part of business
- » **A large Danish innovative pharmaceutical company** – corporate restructuring of Slovak operations
- » **A leading global wireless devices distributor and provider of customized logistic services** – long-term logistics functions outsourcing contract with one of the largest Slovak mobile network operators
- » **A major U.S. manufacturer of personal computers, portable digital music players and mobile communication devices** – Slovak law aspects of the introduction of on-line application store in the Slovak Republic
- » **One of the largest global soft drink bottler** – implementation of new EU regulatory rules into the model customer contractual documentation in Slovakia
- » **Several leading international companies** – restructuring of the shareholdings in one of the largest Slovak packaging waste recovery and recycling company
- » **A major international insurance brokerage company** – corporate restructuring of Slovak operations
- » **A large U.S. automotive company** – restructuring of EUR 65,000,000 intra-group financing involving German, Slovak and Czech subsidiaries
- » **A global LPG trader and distributor** – intra-group restructuring in preparation for sale of the stake in a major Slovak LPG distributor
- » **A privately held renewable energy group** – restructuring of intra-group financing involving several operating companies

Real Estate and Construction

- » **A Slovak private investor** – EUR 10 million shopping mall development in the Western Slovakia
- » **A global shoe manufacturer and retailer with headquarters in Denmark** – construction of warehouse in a manufacturing campus and extension of a shoe store
- » **A financial services provider belonging to a major Japan car producer** – sale of distressed real property owned by a third party obligor
- » **A Slovak subsidiary of a global pharmaceutical company with headquarters in US** – re-negotiation of existing 2,000 sqm lease of office premises and sublease of certain office premises to a third party
- » **A British developer** – EUR 40 million shopping mall development in the Western Slovakia
- » **A club of Swiss investors** – contemplated acquisition of a 750,000 sqm site in Bratislava, Slovakia
- » **An Austrian developer** – acquisition of a site in Bratislava, Slovakia, for the construction of an office building
- » **A large French automotive company** – brownfield project in the Eastern Slovakia
- » **A U.S. company** – acquisition of a construction site in an industrial park in the Eastern Slovakia

- » **A large U.S. manufacturing and technology company** – contract for construction of a production hall for a Slovak subsidiary
- » **A large French automotive company** – greenfield project in the Eastern Slovakia
- » **A large Swedish construction components producer** – sale and leaseback of a production facility and warehouses used by a Slovak subsidiary
- » **A French fashion retailer** – number of leases of premises in various shopping malls in Slovakia
- » **A leading U.S. based MRO and OEM supplier** – lease of a production hall and warehouse in Bratislava, Slovakia
- » **A major U.S. telecommunication company** – lease of approx. 5,500 sqm of office space in two office buildings in Bratislava, Slovakia
- » **A leading global innovative pharmaceutical company** – renegotiation of approx. 3,000 sqm of office space in an office building in Bratislava, Slovakia
- » **A major U.S. IT company** – lease of approx. 2,500 sqm of office space in an office building in Bratislava, Slovakia
- » **A large U.S. manufacturing and technology company** – lease of approx. 1,600 sqm of office space in an office building in Bratislava, Slovakia
- » **A global plastic sheets producer** – renegotiation of lease of an industrial facility located in an industrial park in the Northern Slovakia
- » **Owner of an office building** – sale of an office building in Bratislava, Slovakia, to a foreign real estate fund
- » **A foreign private equity group** – several parallel projects of planned acquisition of various sites in the Western Slovakia to be used for further development
- » **A global powertrain sensors and actuators manufacturer** – greenfield project in the Western Slovakia
- » **A real estate project company of a major Slovak bank** – acquisition of several sites in various parts of Bratislava, Slovakia, for the development of residential and commercial projects
- » **A Dutch based multinational supermarket chain** – several leases of premises for supermarkets in Bratislava, Slovakia
- » **A global automotive manufacturer** – intra-group sale and leaseback of a production facility in Slovakia financed by a bank loan

Financing

- » **A large European engineering company** – EUR 5,000,000 extension of EUR 90,000,000 financing provided by a club of international banks secured, *inter alia*, by various forms of security provided by the borrower's Slovak subsidiary
- » **A leading Central and Eastern Europe used car reseller** – Slovak part of the restructuring of intra-group financing
- » **A major Czech bank** – Slovak part of the refinancing provided to the Central European group focusing on production and distribution of heat, electricity and engineering

- » **An international manufacturer of flow technology systems** – Slovak part of EUR 23,250,000 financing provided by a club of leading international banks secured, *inter alia*, by various forms of security provided by the borrower's Slovak subsidiary
- » **Slovak developer of a shopping mall in the Western Slovakia** – EUR 6,500,000 financing provided by a major Austrian banking group
- » **A financial services provider belonging to a major French banking group** – complete model documentation pertaining to the leasing services to be offered to its Slovak customers
- » **A club of leading international banks led by a major UK bank** – EUR 175,000,000 financing of the acquisition of a CEE telecommunication group secured, *inter alia*, by various forms of security provided by the borrower's Slovak subsidiary and a subsequent financing and security restructuring resulting from the corporate reorganization of the group
- » **A major Czech bank** – CZK 1,800,000,000 financing of a power industry group secured, *inter alia*, by various forms of security provided by the borrower's Slovak subsidiary
- » **A major Czech bank** – EUR 14,500,000 financing of a geosynthetics, cord and technical fabrics manufacturing group secured, *inter alia*, by various forms of security provided by a group's Slovak affiliate
- » **A club of leading international banks led by a major Dutch bank** – EUR 330,000,000 multicurrency term facilities for refinancing of a CEE telecommunication group secured, *inter alia*, by various forms of security provided by group's Slovak subsidiaries
- » **A club of CEE banks led by a major Czech bank** – renegotiation of CZK2,100,000,000 multicurrency term and revolving syndicated facilities for financing of a power industry group secured, *inter alia*, by shareholding interests in and assets of the borrower's Slovak subsidiary involving releasing and retaking the security in Slovakia
- » **A leading international bank** – EUR 500,000,000 financing of a CEE telecommunication group by way of senior secured notes and super senior revolving credit facility secured, *inter alia*, by various forms of security provided by the borrower's Slovak subsidiary
- » **A major Czech bank** – EUR 6,900,000 financing of a new production line of a Slovak affiliate of a geosynthetics, cord and technical fabrics manufacturing group secured, *inter alia*, by various forms of security provided by the affiliate
- » **A major German bank** – EUR 60,000,000 financing of an optical disks and solar technology manufacturing group secured, *inter alia*, by various forms of security provided by the borrower's Slovak subsidiary
- » **A large U.S. bank** – EUR 12,000,000 facilities for financing the construction of a production facility of a Belgian producer in Slovakia
- » **A major German bank** – Slovak law advice on the security provided in Slovakia to secure the financing obligations of a Germany-based high-tech engineering company
- » **A large U.S. automotive company** – USD 50,000,000 financing secured, *inter alia*, by shareholding interests in, and bank accounts of, the client's Slovak subsidiary
- » **A large U.S. automotive company** – USD 21,000,000 financing secured, *inter alia*, by receivables and certain movable assets of the client's Slovak subsidiary
- » **A large European engineering company** – EUR 90,000,000 financing secured, *inter alia*, by assets of the client's Slovak subsidiary

- » **A large U.S. automotive company** – restructuring of EUR 65,000,000 intra-group financing between the German parent company and its Slovak and Czech subsidiaries
- » **Foreign private investors** – modification of terms of bank financing of solar plants in Slovakia
- » **A large European medical supplies wholesaler** – EUR 177,000,000 multicurrency term and revolving syndicated loan facilities secured, *inter alia*, by shareholding interests in the client's Slovak subsidiary
- » **Foreign private equity investors** – acquisition financing provided by a major Slovak bank in connection with a management buy-out of a Slovak production company
- » **A major Czech bank** – financing of the acquisition of a major Slovak internet provider
- » **A financial services provider belonging to a major Japan car producer** – complete model documentation to be used by a Slovak subsidiary for financing of the car dealer network in Slovakia and for retail products (consumer credits and finance leases) to be offered to Slovak customers
- » **A leading global media agency** – financing provided to a Slovak affiliate by the Slovak branch of a major French bank
- » **Club of leading international banks lead by a major Swiss bank** – syndicated loan facility provided to a major Slovak transportation company
- » **US/Slovak automotive producer** – financing by a major Slovak bank of a sale-and-lease back transaction
- » **A factoring company of a major Czech bank** – Slovak law security in respect of the existing factoring agreements
- » **A major foreign bank** – bid process for the acquisition of major Slovak bank
- » **A major European bank** – Slovak law security provided in connection with the financing of a technical fabrics producer
- » **European Bank for Reconstruction and Development** – legal opinions on the borrower's capacity in connection with loans of EUR 15,000,000 and EUR 30,000,000, respectively, provided to major Slovak banks
- » **A major German bank** – Slovak law advice on terms of bank accounts and KYC issues
- » **A major U.S. bank** – Slovak law advice on swap transactions with counterparties domiciled in Slovakia

Private Equity

- » **Leading European private equity fund** – acquisition of a majority stake in a leading retail design consultancy and manufacturing company with headquarters in Slovakia
- » **U.S. and Belgian private equity investors** – management buy-out of a Slovak polyethylene wrap materials producer
- » **A large CEE private equity group** – contemplated sale of the largest betting agency in the Central Europe
- » **A leading CEE private equity firm** – bid process for the acquisition of a Lithuanian generic pharmaceuticals producer with one of its operations in Slovakia

- **U.S. and Belgian private equity investors** – contemplated exit from a Slovak polyethylene wrap materials producer
- **A venture capital fund** – investment into a context advertising provider active in the Czech Republic, Slovakia and Hungary
- **A UK based company investing in renewable energy projects** – potential investment in solar energy projects in Slovakia
- **A private equity fund** – Slovak law due diligence in connection with acquisition of a European IT solutions provider specializing in ICT architecture

Other

- **A Slovak natural gas grid operator** – regulatory advice on licensing and operation of gas grid facilities
- **A leading global innovative pharmaceutical company** – assessment of legal compliance of competitor's sale and promotional practices in Slovakia detrimental to the client's business
- **A large French automotive company** – investment agreement intended to be entered into with the Slovak Government in relation to a greenfield investment in Slovakia
- **A large Danish innovative pharmaceutical company** – business ethics compliance audit

For more information, please contact:

Branislav Brocko | branislav.brocko@beatow.com

Michal Delinčák | michal.delincak@beatow.com

Peter Mikletič | peter.mikletic@beatow.com

Oliver Weber | oliver.weber@beatow.com

General Contact Details:

BEATOW PARTNERS s. r. o. | *advokátska kancelária* | *law office*
Panenská 23 | 811 03 Bratislava | Slovakia
Tel: +421 2 52 73 12 35 | Fax: +421 2 52 73 33 29
info@beatow.com | www.beatow.com

